

Message Text

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PAGE 01 COPENH 03047 171520Z

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

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P 171421Z OCT 75

FM AMEMBASSY COPENHAGEN

TO SECSTATE WASHDC PRIORITY 1664

UNCLAS COPENHAGEN 3047

FOR COMMERCE

E.O. 11652: N/A

TAGS: ETRD, EIND, ECRE, BTIO, DA, XF

SUBJECT: MAJOR PROJECTS: JOINT VENTURE ON MIDDLE EAST HOUSING
CONSTRUCTION

1. A LARGE DANISH CONTRACTOR AND CONSTRUCTION FIRM, LARSEN & NIELSEN ENTERPRISES A/S, HAS CONTRACT WITH ONE (UNIDENTIFIED) MIDDLE EAST GOVERNMENT, AND EXPECTS TO CONCLUDE MORE WITH OTHER MIDDLE EAST GOVERNMENTS IN THE IMMEDIATE FUTURE, AS SOLE CONSULTANTS ON CITY AND HOUSING CONTRUCTION, INCLUDING COMPLETE NEW TOWNS WITH SEWER SYSTEMS, ROADS, INDUSTRIAL AND RESIDENTIAL HOUSING, ETC. PROJECTS ARE WORTH SEVERAL HUNDREDS OF MILLION DOLLARS. FIRM WISHES TO SET UP JOINT VENTURE WITH LARGE U.S. COMPANIES (AS SUB-CONTRACTORS). ONLY MAJOR FIRMS WITH INTERNATIONAL EXPERIENCE WHICH ARE WILLING TO WORK OUTSIDE FOREIGN AID PROGRAMS ARE OF INTEREST. A TOP-LEVEL DANISH REPRESENTATIVE WILL VISIT INTERESTED U.S. FIRMS MID-END NOVEMBER, 1975. WTDR IN PREPARATION.

2. ACTION REQUESTED: COMMERCE PLEASE IDENTIFY AND MAKE PERSONAL INQUIRIES WITH EXECUTIVE LEVEL POTENTIAL U.S. PARTICIPANTS, AND ADVISE THEM THAT DANISH REPRESENTATIVE WILL VISIT THEM AS PER ABOVE. NAMES OF INTERESTED U.S. FIRMS AND EXECUTIVE CONTACT REQUESTED BY OCTOBER 24, 1975. ANNUAL REPORTS ON INTERESTED FIRMS SHOULD BE AIR MAILED TO EMBASSY ATTENTION COMATT ASAP. DANISH FIRM REQUESTS ABOVE NOT BE PUBLISHED TO OTHERS THAN FIRMS SELECTED AND CONTACTED PERSONALLY BY COMMERCE.

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PAGE 02 COPENH 03047 171520Z

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: HOUSING, BUILDING INDUSTRY, PROGRAMS (PROJECTS), URBAN DEVELOPMENT
Control Number: n/a
Copy: SINGLE
Draft Date: 17 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975COPENH03047
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750361-0149
From: COPENHAGEN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751044/aaaabmwk.tel
Line Count: 60
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: buchant0
Review Comment: n/a
Review Content Flags:
Review Date: 02 OCT 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 OCT 2003 by MaustMC>; APPROVED <11 FEB 2004 by buchant0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: JOINT VENTURE ON MIDDLE EAST HOUSING CONSTRUCTION
TAGS: ETRD, EIND, ECRE, BTIO, DA, XF, LARSEN & NEILSEN ENTERPRIZES
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006